# Highlights of Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending March 2016

## ■ Year-on-year decline in both revenues and earnings

Net sales 804.7 billion yen 2.3% Down 12.1 billion ven 21.7% Down **Operating income** 12.5 billion ven 19.2% Down **Ordinary income** Net income attributable to owners of the parent 7.2 billion ven 23.7% Down

Income Statement						
(Unit: billion yen)	Q3 of FY2015	Q3 of FY2016	Year-	Change(%)	FY20 Forecasts	Progress
Net sales	823.7	804.7	(19.1)	(2.3)	1,100	73.2%
Gross trading profit	65.4	65.4	0.0	0.0	90	72.6%
SG&A expenses	49.9	53.2	3.4	6.8	-	
Operating income	15.5	12.1	(3.4)	(21.7)	19	63.9%
Dividends received	0.7	0.6	(0.1)	-	-	
Interest	(2.0)	(1.5)	0.5	-	-	
Equity in earnings of affliated companies	0.8	0.4	(0.4)	-	-	
Foreign exchange gains/losses	0.8	1.1	0.3	-	-	
Others	(0.4)	(0.4)	0.0	-	-	
Non-Operating income/expenses	(0.0)	0.4	0.4	-	-	
Ordinary income	15.5	12.5	(3.0)	(19.2)	19	65.8%
Extraordinary gains/loss	1.0	(0.5)	(1.5)	-	-	
Income (loss) before income taxes and minority interests	16.4	12.0	(4.4)	(26.8)	-	
Income taxes and profit attributable to non-controlling interests	7.0	4.8	(2.2)	-	-	_
Net income attributable to owners of the parent	9.5	7.2	(2.2)	(23.7)	10	72.3%
Net income per share (yen)	22.55	17.18	(5.4)	(23.8)	23.80	72.2%

#### [Net Sales]

Consolidated net sales were down 19.1 billion ven due to a decline in the net sales of the Steel Materials & Plant Division.

#### [Operating income]

Consolidated operating income declined 3.4 billion yen, reflecting the sluggish performance of the Food & Grain Division and the Steel Materials & Plant Division.

## [Ordinary income]

Consolidated ordinary income declined 3.0 billion yen due to the decrease in operating income, despite the improvement in foreign exchange gains (losses) and interest income.

## [Extraordinary gains/loss]

Extraordinary losses were posted due to the transfer of securities in the textile business. This business has already been withdrawn.

## [Net income]

Net income attributable to owners of the parent declined 2.2 billion yen due to the decrease in ordinary income.

Assets,	, Liabilities ar	nd Net Assets	Comparison v	with 3/2015
(Unit: billion yen)	3/2015	12/2015	Change	Change(%)
Total assets	459.0	446.5	(12.6)	(2.7)
Gross interest-bearing debt	136.1	130.9	(5.2)	(3.9)
Net interest-bearing debt	67.6	60.1	(7.6)	(11.2)
Equity capital	99.9	105.4	5.5	5.5
Accumulated other comprehensive income	(9.8)	(9.3)	0.5	
Minority interests	28.6	29.0	0.4	1.4
Total net assets	118.7	125.1	6.4	5.4
Shareholders' equity (Note 1)	90.1	96.1	6.0	6.6
Net assets per share (yen)	21.4	22.8	1.4	6.6
Equity ratio (Note 2)	19.6%	21.5%	1.9pt improved	
Net debt-equity ratio (Note 3)	0.8times	0.6times	(0.2pt)	

Interest-bearing debt]

Gross interest-bearing debt declined 5.2 billion yen. Net interest-bearing debt declined 7.6 billion yen.

### [Net assets]

Net assets increased 6.4 billion yen, thanks to an increase in retained earnings as a result of posting net income and the improvement in foreign currency translation adjustment. Shareholders' equity, obtained by subtracting noncontrolling interests from net assets, rose 6.0 billion yen

As a result, the equity ratio improved to 21.5%. Net DER was 0.6 times.

(Note 1)Shareholder's equity = Total net assets - Minority interests (Note 2) Equity ratio = Shareholder's equity / Total assets

(Note 3) Net debt-equity ratio = Net interest-bearing debt / Equity capital

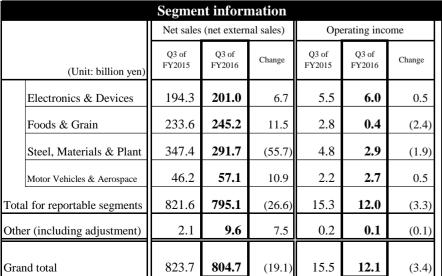
Cash Flows			[CF from opera Net cash provid	
(Unit: billion yen)	Q3 of FY2015	Q3 of FY2016	activities stood primarily reflec	
CF from operating activities	(5.1)	15.9	[CF from inves Net cash used i was 3.0 billion	
CF from investing activities	(4.0)	(3.0)		
Free cash flows	(9.2)	12.9	the acquisition securities.	
Cash flows from financing activities	(6.0)	(10.2)	[CF from finance	
Effect of exchange rate changes	2.2	(0.2)		
Increase (decrease) in cash and cash equivalents	(13.0)	2.6	reflecting the reterm loans.	

ating activities] ded by operating at 15.9 billion yen, cting operating incon in inventories.

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ncing activities] in financing activities illion ven, mainly epayment of short-

Dividends						
[FY2015]						
Interim*	2.5 yen per share					
Year-end (plan)	1.5 yen per share					
Annual (plan)	4.0 yen per share					
* A breakdown of interim dividends Common dividend of 1.5 yen Commemorative dividend of 1.0yen  [FY2016] Interim (plan) Year-end (plan) Annual (plan) 2.5 yen per share 5.0 yen per share						
Annual (Plan)	FY2014	FY2015	FY2016			
Consolidated payout ratio	10.7%	14.7%	21.0%			



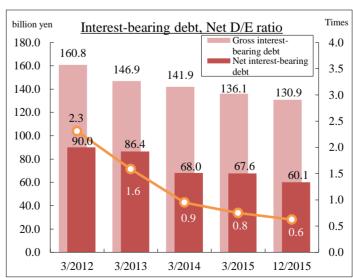
[Electronics & Devices] An increase in net sales and income In the ICT solutions business, products for the manufacturing industry were firm, while the mobile business also remained strong, partly attributable to the year-end increase in demand.

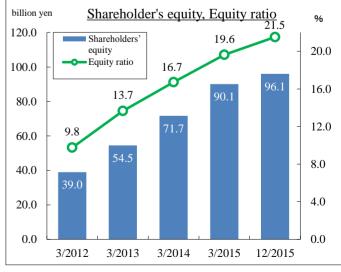
[Food] A rise in net sales and a decline in income

In the food business, sales of grain and agricultural products and oilseeds were firm, but feedstuffs struggled. The meat products business was weaker than the previous year.

[Steel, Materials & Plant] A decline in net sales and income Although machine tools and industrial machinery were strong in the plant business, income declined because there were large-scale projects in plant infrastructure in the previous fiscal year. The oilfield tubing business was sluggish due to weak crude oil prices.

[Motor Vehicle & Aerospace] An increase in net sales and income In the aerospace business, aircraft parts were strong. In the motor vehicles and parts business, automobile and motorcycle parts were firm.





- \* The forward-looking statements, including results forecasts, included in this material are based on information that the Compa ny has obtained and certain assumptions that the Company considers
- The Company does not promise to achieve them. Actual results might differ materially from the forecasts due to a number of fa ctors \* Since the figures above are rounded off to the nearest 100 million yen, the sum of each item and the total may differ
- \* FY2014 (the fiscal year ended March 31, 2014)