# Highlights of Consolidated Financial Results for the First Three Months of the Fiscal Year Ending March 2017 (IFRS)

# ■ Sales and income declined, mainly due to the sluggish market conditions.

♦Net sales(Japanese Standard)\* **Operating** profit **Order** Profit attributable to owners of the parent 246.5 billion ven 3.0 billion yen 1.0 billion ven

6.8% down 17.6% down 44.5% down

	Profit	& loss statemer	nt				[Net sales]			
	O1 of FY2016	016 <b>O1 of FY2017</b>		Year-on-year FY2017		17	Consolidated net sales, in particular those in			
(Unit: billion yen)	Q1 01 F 12016	Q1 01 F 12017	Change	Change(%)	Forecast	Progress	the Steel Materials & Plant segment, fell by 18 billion yen.			
Net sales(Japanese Standard)*	264.5	246.5	(18.0)	(6.8)	1,250.0	19.7%	[Operating profit]			
Gross profit	20.0	21.7	1.7	8.4	-	-	Operating profit fell by 0.6 billion yen. The main factor behind this decrease was the Steel			
Selling, general and administrative expenses	(17.0)	(18.6)	(1.5)	-	-	-	Materials & Plant segment, which was			
Other income (expenses)	0.6	(0.1)	(0.8)	-	-	-	affected mainly by the sluggish market conditions.			
Operating profit	3.7	3.0	(0.6)	(17.6)	22.0	13.7%	[Profit attribuatble to owners of the			
Interest income (expenses)	(0.5)	(0.5)	0.0	-	-	-	<b>parent</b> Profit attributable to owners of the parent fell			
Dividend income	0.3	0.3	0.0	-	-	-	by 0.8 billion yen, given lower profit before tax. This was largely the result of a			
Other finance income (costs)	(0.0)	(0.0)	(0.0)	-	-	-	deterioration in the share of profit (loss) of			
Finance income (costs)	(0.2)	(0.2)	0.0	-	-	-	investments accounted for using the equity method.			
Share of profit (loss) of investments accounted for using the equity method	0.0	(0.4)	(0.4)	-	-	-				
Profit before tax	3.5	2.5	(1.0)	(29.3)	21.0	11.8%				
Income tax expense	(1.5)	(1.0)	0.5	-	-	-				
Profit for the period	2.0	1.4	(0.6)	(28.3)	-	-				
Profit attributable to owners of the parent	1.8	1.0	(0.8)	(44.5)	11.5	8.7%				
	i									
Earnings per sahre	4.28	2.38	(1.90)	(44.4)	27.33	8.7%				

Assets and Liabilities								
			Comparison with 3/2016					
(Unit: billion yen)	3/2016	6/2016	Change	Change(%)				
Total Assets	443.6	434.9	(8.6)	(2.0)				
Gross Interest-bearing debt	136.9	138.7	1.8	1.3				
Net interest-bearing debt	48.8	60.4	11.6	23.7				
Shareholders' equity (Note 1)	91.6	86.6	(5.0)	(5.4)				
Retained earnings	29.1	29.0	(0.1)	(0.5)				
Other components of equity	8.5	3.7	(4.8)	(56.7)				
Equity ratio (Note 2)	20.6%	19.9%	(0.7pt)	-				
Net debt-equity ratio (Note 3)	0.5times	0.7times	0.2pt	-				

(Note 1)Shareholder's equity = Total net assets - Minority interests

(Note 3) Net debt-equity ratio = Net interest-bearing debt / Equity capital

Cas	CF from ope			
(Unit: billion yen)	Q1 of FY2016	Q1 of FY2017	Net cash provided stood at 1.8 billion a reflection of opera	
CF from operating activities	(0.3)	1.8	CF from inve Net cash used in inv 10.9 billion yen. Thi	
CF from investing activities	(2.6)	(10.9)	funds to acquire Dia	
Free cash flows	(2.9)	(9.1)	CF from fina Net cash provided b	
CF from financing activities	(2.3)	0.7	came to 0.7 billion y due to an increase in payable.	
Increase (decrease) in cash and cash equivalents	(5.1)	(8.4)	payaote.	



\* The forward-looking statements, including results forecasts, included in this material are based on information that the Company has obtained and certain assumptions that the Company considers reasonable.

The Company does not promise to achieve them. Actual results might differ materially from the forecasts due to a number of factors. Since the figures above are rounded off to the nearest 100 million yen, the sum of each item and the total may differ

\* FY2016 (the fiscal year ended March 31, 2016)

\* FY2017 (the fiscal year ended March 31, 2017)

(1.5)	(1.0)	0.5	-	-	-
2.0	1.4	(0.6)	(28.3)	-	-
1.8	1.0	(0.8)	(44.5)	11.5	8.7%
4.28	2.38	(1.90)	(44.4)	27.33	8.7%
	ts of transactions that the	e corresponding	g consolidate	d group compan	ies carry ou
in companies are eng	aged as agents				

\* Net sales (Japanese standards) represent th which the corresponding consolidated group companies are engaged as agents.

	Segme	nt infor	mation				
	Net sales (Japanese Standard)			Operating profit			
(Unit: billion yen)	Q1 of FY2016	Q1 of FY2017	Change	Q1 of FY2016	Q1 of FY2017	Change	
Electronics & Devices	61.2	70.6	9.4	1.2	1.6	0.4	
Foods & Grain	82.1	81.3	(0.8)	0.4	0.3	(0.0)	
Steel, Materials & Plant	98.6	72.6	(26.0)	0.6	(0.4)	(1.0)	
Motor Vehicles & Aerospace	19.6	18.7	(0.9)	1.5	1.3	(0.2)	
Total for reportable segments	261.5	243.2	(18.3)	3.6	2.8	(0.8)	
Other (including adjustment)	3.0	3.3	0.3	0.1	0.3	0.2	
Grand total	264.5	246.5	(18.0)	3.7	3.0	(0.6)	
Grand total	204.3	240.5	(18.0)	5.7	5.0	(0.0)	

## [Electronics&Devices] <u>An increase in net sales and profit</u>

The ICT solutions business experienced smooth growth in products for the nanufacturing industry. The mobile business suffered a sluggish kick-off. The electronics components and other businesses contracted slightly, mainly due to the rapid appreciation of the yen and a slowdown in the smartphone market.

#### [Foods&Grain] <u>Almost unchanged</u>

The food business remained steady, centered on agricultural products. The recovery in the market enabled the meat products business to recover from the slump in the previous fiscal year. The feedstuff business faced difficult conditions due to a decline domestic sales prices.

### [Steel, Materials & Plant] <u>A decline in net sales and profit</u>

In the iron and steel business, profit from the mainstay oilfield tubing business dropped due to sluggish crude oil prices. The energy business struggled, reflecting the stagnant market conditions. The plant business, machine tools, and industrial machinery also performed sluggishly, given the effects of foreign exchange rates.

[Motor Vehicles & Aerospace] <u>A decline in net sales and profit</u> In the motor vehicles and parts business, the motor vehicle parts business performed sluggishly due to the appreciation of the yen. In the aerospace business, aircraft parts nained stable, despite the effects of the reaction to the performance of the previous fiscal year.

#### August 5, 2016 Kanematsu Corporation

# [Interest-bearing debt]

Net interest-bearing debt rose 11.5 billion yen, reflecting increases in funds for investment.

# [Shareholders' equity]

Shareholders' equity (equity attributable to owners of the parent) fell 5 billion yen, reflecting the appreciation of the yen and a decline in other capital composition factors resulting from lower share prices.

As a result, the equity ratio fell 0.7 pt, to 19.9%. Net DER also rose 0.2 pt, to 0.7 times.

(Note 2)Equity ratio = Shareholder's equity / Total assets

